

| Representation from Bidders vis-à-vis HITES reply | | | | | |
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| Tender Ref: | | HITES/PCD/PMSSY-III/01/MOT/16-17 | | MODULAR OPERATION THEATRE FOR HOSPITALS GETTING UPGRADED TO SUPERSPECIALTIES Under PMSSY Phase-III | |
| Name of the Item-Modular Operation Theatre ,Event Number (Rfx) -3000001912 , Sc .No- 1to18. | | | | | |
| Sl no. | Name of the Bidder | Para no. of the Spec | Tender Specification | Representation by bidder | Reply by HITES |
| 1 | Medical Products Service, New Delhi | | Imposition of Goods and Service Tax (GST) from 1st July 2017 | GST stands for "Goods and Services Tax", and is proposed to be a comprehensive indirect tax levy on manufacture, sale and consumption of goods as well as services at the national level. It will replace all indirect taxes levied on goods and services by the Indian Central and State Governments. As on date, the Price Quoted by the Bidders is without Goods and Service Tax (GST) as the same is likely to be applicable from 1st July 2017. We request M/s HLL to take a note of this future possibility and will call the Tender without Goods and Service Tax and assure that at the time of Price Bid Opening/Execution of the project, any change in the present tax regime in future shall be+E10 taken care off by M/s HLL. | The implications of GST on BOQ line items are not known. Hence, bidders are requested to quote the tax components in the price bid format provided in spreadsheet (Excise Duty/ Customs Duty, Sales tax). |
| 2 | Medical Products Service, New Delhi | Page no. 14 & in Technical Specifications | 13.3 Optional Items - Prices | This has been asked to submit Detailed breakup of the optional items prices. Since it is not clear whether Optional Items will be taken into consideration in Price Comparison, the following may happen: If A Bidder, has quoted very high price for a Particular Item and B Bidder, intentionally has quoted very low price for same item. Now, in case the Department will take the Optional Items into consideration, Naturally A Bidder will be looser compare to B Bidder. We have strong apprehension that Bidders will play with this uncertain scenario. We request M/s HLL to kindly make it clear for all Bidders that Optional Items will be taken into consideration for Evaluation or NOT. Secondly as per Present Tender there are 3 Prices Schedule i.e. Main Price Schedule, Price to be Quoted Separately and Optional Items. Please clarify how M/s HLL will evaluate these 3 price schedules. We do not want any Bidder should take undue advantage of this situation. IT IS OUR HUMBLE REQUEST TO M/S HLL TO EITHER DELETE THE OPTIONAL ITEMS OR MAKE IT CLEAR WHETHER THESE ITEMS WILL BE CONSIDERED FOR EVALUATION IN PRICING. | Optional items to be offered as per the price format in line with GIT clause no. 13.3. However, while comparing the bid value optional prices shall not be taken into consideration. |
| 3 | Medical Products Service, New Delhi | Page no. 15 g) | The running, operation and maintenance charges for initial five years after installation. | Although a bidder has to run, operate and maintain for initial five years after installation. However no price schedule is given in the tender document. Kindly provide the same or delete the clause. | GIT clause no. 13.4.2 - g) was erroneously printed and shall be deleted from the tender with issue of amendment to TED. |
| 4 | Medical Products Service, New Delhi | Page no. 16 | 15. Firm Price (Uniform unit price must be quoted for same BOQ item across India) | Please appreciate uniform unit price cannot be quoted for BOQ items across India because of different locations, different transportation rates. We request to please delete this clause. | Uniform rates to be quoted across India as it may be required to increase/decrease order quantity as per the provisions in GIT Clause no. 40 of TED |
| 5 | Medical Products Service, New Delhi | Page no. 23 | 33. Schedule-wise Evaluation The tenderers have the option to quote for any one or more schedules and offer discounts for combined schedules. Such discounts wherever applicable will be taken into account to determine the lowest evaluated cost for the purchaser in deciding the successful tenderer for each schedule, subject to tenderer(s) being responsive. | We request the price should be called firm and fixed. The Bidder who participate in maximum Tender Schedules will get more chance to utilise this criteria. Thereby restricting other bidders in winning tender schedules. Therefore this clause should be deleted and firm and fixed price should be called. We also request you to kindly clarify the Discounting part and how it work. | The Financial Evaluation to arrive at the eligible bidders for each site will be done on least cost method after applying the discount provided by the bidders if any. If it is found that, the bidder who has provided the discount is not qualifying for the number of sites for which he has provided the discount, then the least cost method wil again be used, this time without applying the discount. For eg:- Say, Bidder A has agreed to provide a discount of 5% in his price if awarded with 4 sites. Before applying the discount, it will be checked if the bidder is meeting the eligibility criteria for 4 sites. If so, then the 5% discount will be applied on his price for all 18 sites and will be used at the time of evaluation on Least Cost Method. On evaluation on Least Cost Method, if it is found that Bidder A is qualifying for 4 sites then he shall be awarded the contract for 4 sites at discounted rate. If it is found that Bidder A is not qualifying for 4 sites after applying discount, then Least Cost Method will again be used, this time with the original rates without applying the discount |

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| 6 | Medical Products Service, New Delhi | Page-32 of s.no. 8.8 | Principal/ Foreign supplier shall also have the equipment inspected by recognised/ reputed agency like SGS, Lloyd, Bureau Veritas, TUV prior to despatch at the supplier's cost and furnish necessary certificate from the said agency in support of their claim. | Kindly delete or inspection after material delivered at site. | Not considered |
| 7 | Medical Products Service, New Delhi | Page no. 38 & 39 S.No. 21.1 Terms and Mode of Payment | Payment for Domestic Goods or Foreign Origin Located within India. On delivery of goods 70%, payment on delivered goods 20% against installation and commissioning and balance 10% on acceptance of goods. | We request, 70% payment should be released on delivery of goods, 20% payment should be released on erection of goods and balance 10% on Final Acceptance Certificate . The reason is in most of the projects, the handover of delivered as it is a project not medical equipments goods that takes lot of time to finally handover and because of this the balance payment gets stuck for longer time. | This point was discussed in detail during the prebid meeting and the same is being considered for amendment to TED. |
| 8 | Medical Products Service, New Delhi | Page no. 46 | Part II: Required Delivery Schedule: | We request the Delivery Schedule may please be amended for imported equipment as mentioned 180 days. We request this should be 300 days after approval of drawings. You would appreciate that this is a Big Project and arranging such a huge quantity of material takes lot of time and resources. The above is in consideration that the locations are different, drawing approval takes time and other similar factors. We have 20 years experience in the similar nature of job and we can assure you that the time period requested above is very much justified. This is a project and not mere supply of equipments which is a tedious job and involve lot of stages and most of the items like wall ceiling, OT Pendants are tailor made items and are imported for which procurement only starts after approval of final drawing which is a time consuming process so we hereby request you to kindly increase the delivery schedule. | Considering the site progress for the sites under tendering with respect to civil works, this request is not being considered |
| 9 | Medical Products Service, New Delhi | Page no. 79, 80 | Section-IX, Qualification Criteria - Manufacturer Authorisation as per XIV A, B Format | Only Four items are mentioned for submission of Manufacturer's Authorisation i.e as per Format XIV-A, Pendants for Anesthetist and Surgeon, OT Light and Format B, Hermatically Sealed Door, SMS Wall Panel & Ceiling. Since SMS Wall Panel & Ceiling is Imported and Major Item of Operation Theatre, we request it should be Exclusive Manufacture Authorisation XIV-A instead of XIV-B. Kindly clarify, do we need to submit Manufacturer Authorisation for rest of the items of MOT. If yes, in which Manufacturer Format. | As clarified in the prebid meeting, bidders have to submit Manufacturer Authorisation only for those items asked in the TED in prescribed format |
| 10 | Medical Products Service, New Delhi | Page no. 80 Sr.No. 7 | Section IX, Qualification Criteria, Manufacturer's Authorisation XIV-A Item 2. OT Light | The OT light is under XIV -A, Exclusive Manufacturer Authorisation. Whereas in the Technical Specifications & BOQ it is mentioned 1. OT Light with Camera. We request you to kindly write " OT Light with Camera ". | As clarified in the prebid meeting, bidders have to submit Manufacturer Authorisation only for those items asked in the TED in prescribed format |
| 11 | Medical Products Service, New Delhi | Page no. 80 & 81 | Average Net Worth of at least 10% of the estimated tender value in last five years (Rs. In Crore) | Please recall Prestigious Six AIIMS MOT Tender no. HLL/PCD/PMSSY/AIIMS-II/15 –RT-01/15-16 dated 31/12/2015, Section IX, Qualification Criteria. The qualification was such that more bidders could participate in the tender. Please appreciate, A Bidder understands that the Average Net Worth Clause of 10% is Added in the tender to Favour One or Two Bidders. By Average Net Worth Clause One or Two Bidders, will get benefit to participate in maximum Tender Schedules and ultimately will get maximum chance to win maximum Tender Schedules. There is no equal opportunity by this method for other bidders. We request <u>Solvency Certificate</u> should be asked as it was done in SIX AIIMS Tender instead of Average Net Worth of 10%. Secondly, NO where in the CVC guidelines, Average Net Worth Clause is mentioned Nor this clause has been mentioned by any Department i.e. M/s HSCC, CPWD, PWD including M/s HLL for these items in the past. Thirdly, when any company does Business on L/C Terms, this business is not reflected in Balance Sheet therefore the same will not appear to calculate Net Worth. This is not a correct method of judging qualification of bidder. The qualification criteria should be liberal enough so that equal opportunity for all bidders should there, which results in more participation and ultimately better pricing to the Ex-Chequer. Hence we request to please <u>Delete Average Net Worth Method</u> and instead of this Solvency Certificate should be asked as it was done in SIX AIIMS MOT Tender. | Considered and being suitably amended. |

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| 12 | Medical Products Service, New Delhi | Page no. 80 & 81 | 50% of the similar product in last five years globally as quoted in BOQ (Rs. in Cr.) | <p>Please recall Prestigious Six AIIMS MOT Tender no. HLL/PCD/PMSSY/AIIMS-II/15-RT-01/15-16 dated 31/12/2015, Section IX, Qualification Criteria. The qualification criteria should be liberal enough so that more bidders could participate in the tender.</p> <p>The present clause i.e. "Out of total 50% value, at least one single order for similar work of minimum 25% value should have been executed globally"; By this Clause One or Two Bidders, will get benefit to participate in maximum Tender Schedules and ultimately will get maximum chance to win maximum Tender Schedules.</p> <p>Secondly, the clause "Similar work of min. 25% value"; this clause will give birth to Cartelisation/Bid rigging. This clause will restrict more and more participation in the tender. It is therefore requested to kindly amend the "minimum 25% value clause" to "<u>10%</u>" as it was in Six AIIMS MOT. By 10% value more and more bidders would be able to participate in the tender and if more bidders will participate in maximum Tender Schedules, a competitive price can be procured.</p> <p><u>We therefore request to kindly amend this clause to 10% as it was in Six AIIMS MOT Tender.</u></p> | This point was discussed in detail during the prebid meeting and the same is being considered for amendment to TED. |
| 13 | Medical Products Service, New Delhi | Page 84 | Along with price bid recent purchase order copies for the same model and technical configuration issued by institute of National importance/reputed central/state government hospitals should be uploaded in pdf form for price reasonability. | Kindly delete this clause as it is project and not a medical equipment. | Since BOQ wise price is required for justification of price quoted by qualified bidder, the same has to be submitted as per the TED. |
| 14 | Medical Products Service, New Delhi | | Part Completion Certificate | <p>We request Part Completion Certification should be accepted for Bidder's Evaluation in Tender. As it is project and some times due to unavailability of manpower or handover not taken by user it results in delay in commissioning for executed project. For instance, in one of the M/s HLL's Project of J&K Modular Operation Theatre, the complete Installation is done but commissioning is not done from last Four years as the Site is not Clear for Commissioning. Because of this the project remains incomplete.</p> <p>We therefore request Part Completion Certificate should be Accepted in Evaluation.</p> | This point was discussed in detail during the prebid meeting and is not considered. |
| 15 | PES INSTALLATIONS PVT. LTD. | Page-38, Point-21.1-B | <p>Twenty (20%) payment of the delivered goods price shall be paid on installation and commissioning upon submission of following document:-</p> <p>i) Installation and commissioning certificate in original issued by the consignee.</p> | The stage 1 should be atleast 80% and stage 2 of payment should be released on installation/Erection instead of installation and commissioning. | This point was discussed in detail during the prebid meeting and the same is being considered for amendment to TED. |
| 16 | PES INSTALLATIONS PVT. LTD. | Page-46, Part-II B | For Imported goods directly from foreign: 180 days from the date of opening of L/C. The date of delivery will be the date on which the consignment reaches the port of destination. 180 days is inclusive of installation and commissioning subject to availability of clear 90 days from the date of handing over of installation site by the consignee. If the bidder gets work order for more than one schedule, simultaneous deliveries need to be ensured by the bidder/ awardee. | 180 days is to less for supplying of imported items. So, you are requested to extend at least 250 days. | Considering the site progress for the sites under tendering with respect to civil works, this request is not being considered |

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| 17 | PES INSTALLATIONS PVT. LTD. | Page - 79, Point No. - 4 | Average Net Worth: Eligible bidders should have an Average Net Worth (i.e. Assets minus Liabilities) for the last five years (i.e. from 2011-12 to 2015-16) of not less than 10% of the estimated value of work. If the bid is submitted for multiple schedules/subschedules, the bidder has to meet as per the details given in Eligibility Table. | Net worth should be changed to solvency certificate from the bank. | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 18 | PES INSTALLATIONS PVT. LTD. | Page - 80 | Eligibility Table | The PQ criteria should be changed 10% instead of 25 % as you have done is SIX AIIMS. | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 19 | PES INSTALLATIONS PVT. LTD. | Page - 80 | Eligibility Table | 50% of the similar product in last five years globally as quoted in BOQ should be changed to experience of MOT | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 20 | PES INSTALLATIONS PVT. LTD. | | Please Clarify | If GST will be applicable tomorrow what you will be reimbursing with the new rates. | The implications of GST on BOQ line items are not known. Hence, bidders are requested to quote the tax components in the price bid format provided in spreadsheet (Excise Duty/ Customs Duty, Sales tax). |
| 21 | Maxon Healthcare India Pvt .Ltd, New Delhi-110015 | | Imposition of Goods and Service Tax (GST) from 1st July 2017 | We hereby request that GST (Goods and services tax), and is proposed to be comprehensive direct or indirect tax levy on bidders. As on date bidder quoted price without GST as the same is likely to be applicable in future . We request that M/s HLL to clear of this future possibilities and ensure that in future any change in present tax regime in future shall be taken care off by HLL. | The implications of GST on BOQ line items are not known. Hence, bidders are requested to quote the tax components in the price bid format provided in spreadsheet (Excise Duty/ Customs Duty, Sales tax). |
| 22 | Maxon Healthcare India Pvt .Ltd, New Delhi-110015 | Page no- 14 & in preparation of tender | Optional Items - Prices | We would like to draw your attention towards Optional Items 3 prices schedule in present tender, but it is not clear that price of optional items shall be taken into consideration by M/s HLL in price comparison or according to future prospect it quoted. So doubt generated it should be clear so bidders quoted the price accordingly. | Optional items to be offered as per the price format in line with GIT clause no. 13.3. However, while comparing the bid value optional prices shall not be taken into consideration. |
| 23 | Maxon Healthcare India Pvt .Ltd, New Delhi-110015 | Page no- 15(g) | The running, operation and maintenance charges for initial five years after installation. | Since in present tender its mentioned the running, operation and maintenance charges for initial five years after installation but no price schedule is given in tender documents. | GIT clause no. 13.4.2 - g) was erroneously printed and shall be deleted from the tender with issue of amendment to TED. |
| 24 | Maxon Healthcare India Pvt .Ltd, New Delhi-110015 | Page no- 16 | 15. Firm Price (Uniform unit price must be quoted for same BOQ item across India) | We would be delighted if uniform unit price should not be quoted for same BOQ across India ,reason different location ,different state,different tax,different expenses.Which impact cost as well as quoted price by bidders. | Uniform rates to be quoted across India as it may be required to increase/decrease order quantity as per the provisions in GIT Clause no. 40 of TED |
| 25 | Maxon Healthcare India Pvt .Ltd, New Delhi-110015 | Page NO-22 and 23 | Definition of Startup(Only for the purpose of Government schemes) | We would be grateful if M/s HLL clear and explain startup definition briefly in tender documents. As a bidder we have several queries ,which mentioned in below: 1. Benefits under Startup schemes in commercial background. 2 . Qualification Criteria in particular tender. 3 . Relaxation under startup scheme for firm who fulfilled the criteria. 4. Time frame to obtain the certificate. 5. During registration process an applicant marks the response to "Avail tax & IPR benefits. 6. Tax exemption. 7 .Relaxation in Term of price bid and as well as commercial background(similar order, net worth and balanced sheet) and technical parameters 8 How applicant bring benefit under startup scheme or M/s HLL provide some relaxing in discounting factor 10% per annum in eligibility table in pg no-80 in tender documents. 9 relaxation in term of EMD . 10. Benefit in term of Turnover ,annual average turnover ,net worth, similar project in eligibility table pg no-80 in present tender documents. We hereby request it should be clearly mentioned in startup scheme in tender documents. | The bidder is advised to follow the start-up policy put in effect by Dept. of Ministry of Commerce & Industry, Govt. of India. |

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| 26 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page no- 38 & 39 S.No. 21.1 Terms and Mode of Payment | Payment for Domestic Goods or Foreign Origin Located within India. On delivery of goods 70%, payment on delivered goods 20% against installation and commissioning and balance 10% on acceptance of goods. | We hereby request 70% payment should be released on delivery of goods,20% payment should be released on installation of the goods and rest 10% on Final Acceptance Certificate. | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 27 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page No- 46 | Part II: Required Delivery Schedule: | We would like to draw your attention towards delivery schedules for imported items mentioned 180 days from the date of opening of L/C.We would request it should be 270 days after drawings approvals.Its a big project ,in different location and huge quantity of material,so its needed sufficient time. our request is to increase the delivery schedule. | Considering the site progress for the sites under tendering with respect to civil works, this request is not being considered |
| 28 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page no- 80 Sr.No. 7 | Section IX, Qualification Criteria, Manufacturer's Authorisation XIV-A Item 2. OT Light | We request that it should be mentioned OT LIGHT WITH CAMERA,Where as in the technical specification & BOQ it is mentioned of light with camera | As clarified in the prebid meeting, bidders have to submit Manufacturer Authorisation only for those items asked in the TED in prescribed format |
| 29 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page no- 80 & 81 | Average Net Worth of at least 10% of the estimated tender value in last five years (Rs. In Crore) | We would like to remind you that in Six AIIMS MGPS Tender No.HLL/PCD/PMSSY/AIIMS-II/15-RT-01/15-16 dated 31/12/2015,Section IX,Qualification Criteria.In that tender clearly specified at least single order for similar work of minimum 10% value should have been executed globally.That liberal enough for more bidders could participate the tender,At present tender it mention out of total 50% value atleast one single order of similar work of minimum 25% value should have been executed globally. This clause will restrict to the more bidders as well as competition. We hereby request that amend the clause 10% instead of current 25%. | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 30 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page no- 80 & 81 | 50% of the similar product in last five years globally as quoted in BOQ (Rs. in Cr.) | We would like to remind you that in Six AIIMS MGPS Tender No.HLL/PCD/PMSSY/AIIMS-II/15-RT-01/15-16 dated 31/12/2015,Section IX,Qualification Criteria.In that tender clearly specified at least single order for similar work of minimum 10% value should have been executed globally.That liberal enough for more bidders could participate the tender,At present tender it mention out of total 50% value atleast one single order of similar work of minimum 25% value should have been executed globally. This clause will restrict to the more bidders as well as competition. We hereby request that amend the clause 10% instead of current 25%. | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 31 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page- 84 | Along with price bid recent purchase order copies for the same model and technical configuration issued by institute of National importance/reputed central/state government hospitals should be uploaded in pdf form for price reasonability. | We request that kindly delete the clause it is a project not a medical equipments. | Since BOQ wise price is required for justification of price quoted by qualified bidder, the same has to be submitted as per the TED. |
| 32 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | Page no- 107, CDEC, Octroi Exemption | Custom Duty Exemption Certificate, Octroi Exemption and other Approvals | We request that ensure timely issue of CDEC,NMIC & Other related tax exemption certificates whether applicable in imported goods. | Will be issued timely, wherever applicable |
| 33 | Maxon Healthcare India Pvt .Ltd,New Delhi-110015 | | Part Completion Certificate | We hereby request that Part Completion Certificates should be accepted for bidder Evaluation in Tender.In some projects Installations is done but Commissioning is not done for other reasons and it consider incomplete.M/s HLL project in J&K had the same issue.We therefore request kindly consider Part Completion Certificate accepted in Evaluation in Tender. | This point was discussed in detail during the prebid meeting and is not considered. |
| 34 | LSR Medical Pvt. Ltd., Burari, New Delhi | | | Qualification Criteria for similar work should be as per CVC guidelines i.e as under: Experience of having successfully completed as prime contractor of similar work during last 5 years ending last day of month previous to the one in which tenders are invited should be either of the following: Three similar completed works each of value not less than 40% of the estimate cost. OR Two similar completed works each of value not less than 60% of the estimate cost. OR One similar completed work of value equal and or not less than 80% of the estimate cost. | Most of the bidders present in the meeting had requested for further dilution of Qualification Criteria, hence not considered. |

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| 35 | LSR Medical Pvt. Ltd., Burari, New Delhi | | | In Prequalification Documents you had asked for abridged annual reports of last 5 years till 31.12.2016. Since Annual reports are prepared annually it won't be possible to provide until 31.12.2016. It may be read as for last five financial years, ending on 31. 03.2016. | It is clarified that, the bidders may submit audited financial sheets for last five years as per their financial year ending as case may be i.e., 31.03.2016 or 30.06.2016 or 30.09.2016 or 31.12.2016 |
| 36 | Med Freshe Pvt. Ltd., Punjabi Bagh West, New Delhi | Page No.79, Para No. 3 of Qualification Criteria | Minimum Work of Similar Nature: Eligible bidders should have successfully executed globally in last five years from the date of tender opening, similar turnkey project of value, equivalent to or exceeding 50% of the estimated tender value. Out of total 50% value, at least one single order for similar work of minimum 25% value should have been executed globally | Minimum Work of Similar Nature: Eligible bidders should have successfully executed globally in last five years from the date of tender opening, similar turnkey project of value, equivalent to or exceeding 50% of the estimated tender value. Out of total 50% value, at least one single order for similar work of minimum 10% value should have been executed globally | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 37 | Med Freshe Pvt. Ltd., Punjabi Bagh West, New Delhi | | | you are also requested to you kindly accept the works which has been completed/ ongoing works but could not be commissioned due to any reasons. | This point was discussed in detail during the prebid meeting and is not considered. |
| 38 | MDD Medical Systems (India) Pvt. Ltd. | | Qualification criteria, point no. 3 at page No. 79 | Qualification Criteria condition of minimum work of similar value should be as per CVC guidelines, viz., one work of 80% cumulative value, or two works of 50% of cumulative value or 3 works of 40% commutative value. Why you have diluted this condition and reduced it to 25% of the cumulative value | Most of the bidders present in the meeting had requested for further dilution of Qualification Criteria, hence not considered. |
| 39 | MDD Medical Systems (India) Pvt. Ltd. | | Qualification criteria, point no. 4 at page No. 79 | Qualification Criteria condition of Net work should be 50% of project cost. Why you have diluted this condition and reduced it to 30% | As above |
| 40 | MDD Medical Systems (India) Pvt. Ltd. | | Point No. 21.1 - Payment terms on page No.38 and 39 for domestic goods or goods of foreign origin located within India, and Imported goods | Payment terms should be revised to as under : a) on delivery : 80% instead of 70%, b) 10% to be paid on INSTALLATION only instead of 20% to be paid on installation and commissioning | This point was discussed in detail during the prebid meeting and the same is being considered for suitable amendment in TED. |
| 41 | MDD Medical Systems (India) Pvt. Ltd. | | page 19 point No. 22.1 (i) g - Abridged Annual report of last 5 years (balance sheet and profit and loss account) completed till December 2016 in PDF format | Kindly clarify on following 1) In Qualification Criteria you have asked for annual reports of last 5 years, ending 31.03.2016 or 30.06.,2016, or 30.09.2016 or 31.12.2016, whereas here it is mentioned till December 2016. It should be amended to read as last five financial years, for Indian bidders, ending on 31.03.2016 | It is clarified that, the bidders may submit audited financial sheets for last five years as per their financial year ending as case may be i.e., 31.03.2016 or 30.06.2016 or 30.09.2016 or 31.12.2016 |
| 42 | MDD Medical Systems (India) Pvt. Ltd. | | Point No. 2 - After sale service at page No. 76 | After sale service should be available at the city of the Hospital / Institution / Medical college on 24 (hours) x 7 (days) x 365 days should be deleted / amended to read as After sale service should be available within 1000 kms distance from the Hospital / Institution / Medical college | Since these are emergency services, it is expected from the bidder to attend the breakdown and make the system operational in the shortest possible time. Hence, not considered. |